

Subject: Re: Status of Discussions with Allied Capital

Date: 6/8/2004, 9:57 PM

From: [Steve Cole <Steve.Cole@fuse.net>](mailto:Steve.Cole@fuse.net)

To: [Spencer Young <SpencerCYoung@aol.com>](mailto:SpencerYoung@spenceray.com)

Spencer,

Radio silence from John Scheurer. This is starting to feel alot like the Barclays experience from a few months ago. I'm heading to New York in the morning to attend the CMSA convention. I will be staying at the Marriott Marquis hotel on Times Square. If a deal is to be made, I know of no better time to meet with John. Your thoughts?

Steve

----- Original Message -----

From: [Spencer Young](mailto:SpencerYoung@spenceray.com)

To: [Bob Clark](mailto:BobClark@spenceray.com) ; [Jackie Brady](mailto:JackieBrady@spenceray.com) ; [Jackie Brady](mailto:JackieBrady@spenceray.com) ; [Nicki Livanos](mailto:NickiLivanos@spenceray.com) ; [Robert Cestari](mailto:RobertCestari@spenceray.com) ; [Robert Clark](mailto:RobertClark@spenceray.com) ; [Steve Beyer](mailto:SteveBeyer@spenceray.com) ; [Steve Cole](mailto:SteveCole@spenceray.com)

Sent: Thursday, June 03, 2004 2:46 PM

Subject: Status of Discussions with Allied Capital

Team --

I spoke with Doug Cooper on Friday, 5/28 and Dave Iannarone on Tuesday, 6/1. John Scheurer and I traded phone calls yesterday and we are scheduled to speak first thing tomorrow am. To the extent you are still comfortable in doing so, from 9:00 am on tomorrow, the timing is appropriate to convey your involvement and endorsement of Project Atlas with those at Allied you feel comfortable in calling. Prior to calling, please call me, so I can sufficiently prep you, and give you the latest read. John, Doug, and Dave are the decision makers -- Doug and Dave endorse -- two down, and one to go.

Relevant phone numbers:

- John Scheurer -- 202-973-6369
- Doug Cooper -- 202-721-1836
- Dave Iannarone -- 202-331-2434

You should reach me at 516-365-2488 (if I am out, I will forward to my cell 917-61-2824)

All the best,

Spencer

Subject: Re: Available to Meet?

Date: 6/10/2004, 12:32 AM

From: "Steven L. Beyer" <sbeyertx@comcast.net>

To: [Spencer Young <SpencerCYoung@aol.com>](mailto:SpencerCYoung@aol.com)

I have not received a return phone call.

Steven

----- Original Message -----

From: Spencer Young

To: John Scheurer - ALLIED

Sent: Tuesday, June 08, 2004 10:05 PM

Subject: Available to Meet?

John --

Haven't heard from you since we spoke on Friday. Have you had an opportunity to speak with any of the Atlas Principals who left a message with you? Is there a time that you would like to meet while you are in NYC? I will accommodate your schedule. Please advise.

All the best,

Spencer